

<b>2022 USATF NEWJERSEY BUDGET</b>		
<b>Ordinary Income</b>		<b>2022 BUDGET</b>
	Club Memberships	\$ 8,800.00
	Donations	\$ 8,000.00
	Sponsorship.	\$ 20,000.00
	Entries (Event Programs GP, Bids)	\$ 24,750.00
	Race Registration (USATF-NJ Hosted Events)	\$ 75,000.00
	Membership Revenue	\$ 64,125.00
	Retail Revenue	\$ 4,500.00
	Sanction Revenue	\$ 31,500.00
	Equipment Grant USATF 2022	\$ 2,000.00
	Membership Growth Grant USATF 2022	\$ 5,000.00
	<b>Total Income</b>	<b>\$ 243,675.00</b>
<b>Type</b>	<b>Expense</b>	
E	Event Expenses, Awards	\$ 5,000.00
E	Event Giveaways	\$ 10,000.00
E	Event National Sanctions 2022	\$ 1,650.00
E	Event GP Championship refunds	\$ 1,175.00
E	Prize Money (LDR PMGP, COED Team)(12k \$)	\$ 12,500.00
E	Event support Port-o-johns	\$ 5,000.00
E	Event Support Travel	\$ 2,500.00
E	Event Support DJ	\$ 600.00
E	Event Support Medical Fees First Aid	\$ 3,000.00
E	Hotel Events	\$ 1,200.00
E	Facility Rental	\$ 20,000.00
E	Officials	\$ 18,000.00
E	Professional fees/Scoring & Timing	\$ 16,200.00
E	Professional Fees Course certification	\$ 600.00
E	advertising marketing	\$ 5,000.00
T	Hotel Expense	\$ 1,000.00
T	Convention Expense stipend 2022	\$ 8,000.00
T	Travel	\$ 1,000.00
G	Equipment Grant 2022	\$ 2,000.00
G	Membership Initiative Grant	\$ 5,000.00
O	Payroll Expenses	\$ 66,000.00
O	Professional Fees Other (Legal)	\$ 2,500.00
O	Professional Fees/ Consultants Accounting	\$ 9,800.00
O	Professional Fees Communication (website,CC,phone, surveymonkey)	\$ 6,500.00
O	Office Expenses Rent Office	\$ 12,000.00
O	Office Expenses General	\$ 2,500.00
O	NJ Fee Charity Registration	\$ 150.00
O	Insurance	\$ 600.00
O	repairs and maintenance	\$ 500.00
	<b>Total Expense</b>	<b>\$ 219,975.00</b>
<b>Net Ordinary Income</b>		<b>\$ 23,700.00</b>